## CERTIFICATE OF VALIDATION



#### Extension #1

Provider Name	Dublin Business School
Date of Validation	10-Sep-20

	Code	Title	Award	Duration (Full Time)	Duration (Part Time)	Exit
Principal Programme	PG24398	Bachelor of Business	Bachelor of Business (Major Award at NFQ Level 7) 7M21050 180 credits	3 Years	4 Years	
Embedded Programmes	PG24399	Higher Certificate in Business	Higher Certificate in Business (Major Award at NFQ Level 6) 6M21052 120 Credits	2 years	3 years	Yes
			First intake	La	st intake	
		Enrolment Interval	Sep-20		Aug-26	

	Full Time	Part Time
Maximum Intakes per annum:	2	2
Minimum Learners per Intake:	7	7
Maximum Learners per Intake:	125	125

# **Principal Programme**

#### **Target Learner groups**

The Bachelor of Business programme is aimed at learners wishing to undertake a Level 7 undergraduate degree programme in business with a view to entering industry, progressing professionally or to undertaking Level 8 studies in a related field. The programme is targeted at the following learners:

- Recent school-leavers who wish to gain an undergraduate education in business studies.
- Learners who are seeking career advancement by obtaining a business education, including both those currently seeking employment and those working wishing to upskill in the area of business.
- To be eligible to apply for a place on this programme applicants mustmeet the minimum entry requirements of 5 O6/H7s, to include Maths, English or another language of full Level 5 FETAC Award (i.e. 8 modules) or equivalent.

## **Brief Synopsis of the programmes**

The Bachelor of Business programme provides a solid understanding of general business theory and practice and engages learners in a comprehensive analysis of business organisations, functions, processes and management techniques. Learners will benefit from gaining knowledge and understanding the vital role that effective leadership and communication have in business along with acquiring insights into human resource management, economics, innovation and entrepreneurship. Additionally, learners will gain transversal skills such as communication, presentation and written ability along with numerical and digital literacy. These skills are not related to any business area but are useful across a variety of disciplines. In their final year, learners have the opportunity to continue on the general Bachelor of Business programme or specialise in accounting and finance, marketing or information technology. Through this programme, learners will acquire skills that will prepare them for the challenges posed by the dynamic nature of the modern business environment and enable them to make an effective contribution to the resolution of business problems.

The Bachelor of Business is a three-year full-time or four-year part-time programme (180 ECTS) credits. In this ordinary bachelor's degree programme, learners study common subjects in first year and second year, followed by flexibility and specialism in third year subject choice. This allows learners in year three to orientate their studies

towards preferred subjects or to choose disciplines in which they have demonstrated strength in years one and two. Graduates will be eligible for junior management or higher administrative roles within a business environment. Those who successfully complete the Bachelor of Business may be eligible for transfer to the final year of the Bachelor of Arts (Honours) in Business programme (Level 8 award) or related Level 8 undergraduate programmes. Graduates may also be in a position to take up further Level 8 conversion programmes such as a Higher Diploma.

Each module aims to stimulate intellectual curiosity and inquiry through delivery in a theoretical and experiential context through case studies, traditional lectures, group work and individual assessment to ensure learners acquire a systematic understanding of the core concepts and practical application of business administration. Furthermore, the Bachelor of Business Specialism Pathway encourages self-awareness and academic independence by allowing the learner to identify and build on their own individual attributes and competencies.

#### Delivery mode: full-time / part-time

Full-time and Part-time

#### **Teaching and Learning Modes**

Multimodal learning including online synchronous and asynchronous learning

- Classroom lectures
- Case-based learning
- Practical skills sessions
- Workshops
- Tutorials
- Individual and group work

#### **Approved countries**

Ireland

#### Physical resource requirements

Lecture rooms with multimedia resources and physical resources suitable for working in breakout groups. Classroom / computer room with requisite software required for the delivery of the programme are detailed in each of the module descriptors and also in Section 8

#### **Staff Profiles**

Qualifications an	d Experience	WTE	
Lecturing Staff	Lecturing staff will have a minimum of a Level 8 Honours undergraduate degree or a Level 8 Higher Diploma. Lecturing staff may also have a Level 9 Postgraduate Diploma or master's qualifications in the following areas:  • Business • Human Resource Management • Law • Accounting and/or Finance • Management • Marketing • Digital Marketing • Economics • ICT Individuals with Level 7 bachelor's degrees in the above disciplines, who are exceptionally qualified by virtue of significant senior industry experience may also be considered.	6 FT, 6 PT	

## **Approved Centres**

Centre	Minimum per intake per Centre	Maximum per intake per Centre	
DBS: Dublin Campus	7	250	

## **Learner Teacher Ratios**

Learning Activity	Ratio
Workshops	1:25
Practical lab sessions	1:35
Online tutorial (live, interactive)	1:25
Online class (live, broadcast)	1:50
Classroom sessions	1:50

## Programme being replaced by this programme

Prog Code	Programme Title	Validated To Close	
PG21045	Bachelor of Business	11-Apr-19	

# **Embedded Programme**

Code	Title	Award	Duration (Full Time)	Duration (Part Time)	Exit?
PG24399	1 -	Higher Certificate in Business 6M21052 120 credits	2 years	3 years	Yes

	Full Time	Part Time
Maximum Intakes per annum:	N/A	N/A
Minimum Learners per Intake:	N/A	N/A
Maximum Learners per Intake:	N/A	N/A

#### **Target Learner groups**

The Higher Certificate in Business (120 ECTS) programme is aimed at learners who cannot progress in their studies towards a Level 7 undergraduate degree programme in business with a view to entering industry and is offered as an embedded Level 6 exit award only. The programme is targeted at the following learners:

- Recent school-leavers who wish to gain an undergraduate education in business studies.
- Learners who are seeking career advancement by obtaining a business education, including both those currently seeking employment and those working wishing to upskill in the area of business.
- To be eligible to apply for a place on this programme applicants must meet the minimum entry requirements of 5
  O6/H7s, to include Maths, English or another language of full Level 5 FETAC Award (i.e. 8
  modules) or equivalent.
- Applications without this will be considered on the basis of the recognition of prior learning (RPL). Such applicants are considered on a case-by-case basis.

#### **Brief Synopsis of the programmes**

The Higher Certificate in Business (120 ECTS) programme is designed to give a clearly structured, entry-level, business education that provides a solid foundation for a business career. The programme provides a grounding in fundamental business concepts, ideas, practices and methodologies and features a rich learning environment that involves students in the analysis of business organisations, functions, processes and management techniques. Learners will acquire core business knowledge and skills along with a transversal skill such as communication, presentation and written ability along with numerical and digital literacy. These skills are not related to any business area but are useful across a variety of disciplines. Learners on this programme will benefit from foundational knowledge and skills fundamental to business in management, informational technology, accounting, organisational behaviour and marketing. In addition, learners will benefit from gaining knowledge and understanding in the vital role that business holds along with acquiring insights into human resource management, economics, innovation and entrepreneurship. The Higher Certificate programme has been designed to enable learners to have the necessary academic skills to prepare them for progression to further study at degree level. In addition, graduates will be eligible for junior administrative roles within a business environment. The Higher Certificate in Business is a two-year full-time or three-year part-time programme (120 ECTS) and is an exit award from the Bachelor of Business (180 ECTS, NFQ L7) award. In this programme, learners study common subjects in first year and second year.

#### Delivery mode: full-time / part-time

Full-time and part-time

### **Teaching and Learning Modes**

Multimodal learning including online synchronous and asynchronous learning

- Classroom lectures
- Case-based learning
- Practical skills sessions

- Workshops
- Tutorials
- Individual and group work

#### Approved countries where enrolled learners will be based

Ireland		

### Physical resource requirements

Lecture rooms with multimedia resources and physical resources suitable for working in breakout groups. Classroom / computer room with requisite software required for the delivery of the programme are detailed in each of the module descriptors.

#### **Staff Profiles**

Qualifications an	d Experience	WTE	
Lecturing Staff	Lecturing staff will have a minimum of a Level 8 Honours undergraduate degree or a Level 8 Higher Diploma. Lecturing staff may also have a Level 9 Postgraduate Diploma or Master's qualification in the following areas:  • Business • Human Resource Management • Law • Accounting and/or Finance • Management • Marketing • Digital Marketing • Economics • ICT Individuals with Level 7 bachelor's degrees in the above disciplines, who are exceptionally qualified by virtue of significant senior industry experience may also be consider	6 FT, 6 PT	

#### **Approved Centres**

Centre	Minimum per intake per Centre	Maximum per intake per Centre	
DBS: Dublin Campus	N/A	N/A	

#### **Learner Teacher Ratios**

Learning Activity	Ratio
Workshops	1:25
Practical Lab sessions	1:35
Online tutorial (live, interactive)	1:25
Online class (live, broadcast)	1:50
Classroom sessions	1:50

#### Programme being replaced by this programme

Prog Code	Programme Title	Validated	To Close
PG21052	Higher Certificate in Business	11-Apr-19	

## Conditions of Validation of the Programmes Covered by this Certificate of Validation

#### Part 1: Statutory Conditions of Validation

The statutory (section 45(3) of the 2012 Act) conditions of validation are that the provider of the programme shall:

- 1.co-operate with and assist QQI in the performance of QQI's functions in so far as those functions relate to the functions of the provider,
- 2.establish procedures which are fair and consistent for the assessment of enrolled learners to ensure the standards of knowledge, skill or competence determined by QQI under section 49 (1) are acquired, and where appropriate, demonstrated, by enrolled learners,
- 3.continue to comply with section 65 of the 2012 Act in respect of arrangements for the protection of enrolled learners, if applicable, and
- 4.provide to QQI such information as QQI may from time to time require for the purposes of the performance of its functions, including information in respect of completion rates.

#### Part 2 Conditions of Validation Established by QQI Under section 45(4)(b) of the 2012 Act)

#### Part 2.1 Condition of Validation Concerning a Change in the QQI Award or Award Standard

1. Where QQI changes an award title, an award specification or an award standard that a programme depends upon, the provider shall not enrol any further learners on the affected programmes unless informed otherwise in writing by QQI (e.g. by the issue of a revised certificate of validation). The programme is considered validated for learners already enrolled on the affected programme.

#### Part 2.2 Condition of Validation Concerning the Duration of Enrolment

1. The duration of enrolment is the interval during which learners may be enrolled on the validated programme.

Validation is determined by QQI for a specified number of years of enrolment appropriate to the particular programme as indicated on the certificate on validation subject to unit 9.2.1. It is a condition of validation that the programme does not enrol any new learners outside this interval. A typical duration would be five years.

If a provider wishes to continue to enrol learners to the programme beyond this interval the provider must arrange in good time for it to be validated again by QQI, or exceptionally the provider may apply for extension of the duration of enrolment (unit (14)). In this context the provider may apply for validation of the programme from first principles or, alternatively, the provider may avail of the process for revalidation (unit (13)) by QQI.

#### Part 2.3 General Condition of Validation

The provider of the programme shall:

- 1.Ensure that the programme as implemented does not differ in a material way from the programme as validated; differing in a material way is defined as differing in any aspect of the programme or its implementation that was material to QQI's validation criteria.
- 2.Ensure that the programme is provided with the appropriate staff and physical resources as validated.
- 3.Implement in respect of the programme its written quality assurance procedures (as approved by QQI).
- 4. Make no significant change to the programme without the prior approval of QQI. (See unit (8)).
- 5.Unless otherwise agreed by QQI in writing, start implementing the programme as validated and enrol learners within 18 months of validation.

6.Continue in respect of the validated programme to comply with section 56 of the 2012 Act in respect of procedures for access, transfer and progression.

7.Implement the programme and procedures for assessment of learners in accordance with the Approved Programme Schedule and notify QQI in writing of any amendments to this arising from changes to the programme; see unit (9).

8. When advertising and promoting the programme and awards, use the programme title as validated, and the correct QQI award title(s), award type(s) and award class(es) indicating the level of the award(s) on the National Framework of Qualifications.

9. Adhere to QQI regulations and procedures for certification.

10. Notify QQI in writing without delay of:

- a. any material change to the programme;
- a. anything that impacts on the integrity or reputation of the programme or the corresponding QQI awards;
- b. anything that infringes the conditions of validation; or
- c. anything that would be likely to cause QQI to consider reviewing the validation.
- 11. Notify QQI in writing to determine the implications for the provider's validated programmes, where the provider is likely to, or planning to, merge (amalgamate) with another entity or to acquire, or be acquired by, another entity (see unit (12.5)).
- 12.Report to QQI, when required or requested, on its implementation of the programme and compliance with the conditions of validation.

# Part 2.4 General Condition of Validation Arising from Specialised Validation Policy and Criteria

1. N/A

#### **Part 2.5 Special Conditions of Validation**

1. N/A

## Approved programme schedules

## **Bachelor of Business Full-time Stage one**

Name of Provid	er:		Dublin Busin	ess S	chool											
Programme Titl	e		Bachelor of E	Busin	iess											
Award Title			Bachelor of E	Busin	iess											
Stage Exit Awar	d Title <sup>3</sup>		N/A													
Modes of Delive	ery (FT/PT):		Full-time													
Teaching and le	arning modalities		various													
Award Class <sup>4</sup>	Award NFQ level	Award	EQF Level	Stag Stag		, or Award	Stage NFQ Le	vel²		Stage E	QF Level <sup>2</sup>	Stag (ECT	ge Credit (S)	Date Effect	IVE	CED Subject ode
major	7		6		1								60	Sept 20	)20	0413
Module Title			Semester no who		Module		Credit Number <sup>5</sup>	Total S	tudent	Effort M	odule (hou	rs)		n of Marks (fr nt strategy)	om the mod	lule
(Up to 70 charact	ers including spaces)		(Semester 1 or Semester2)		Status <sup>22</sup>	NFQ Level <sup>1</sup> where specified	Credit Units	Total Hour s	Clas s (or equi v) Con tact Hou rs	Direc ted e- learni ng	Hours of Indepe ndent Learnin g	Work- based learnin g effort <sup>23</sup>	C.A. %	Supervise d Project %	Proctored practical demonstr ation %	Proctored written exam %

<sup>22</sup> Mandatory (m) or elective (E)

<sup>23</sup> Work-based learning effort is not the number of hours in the workplace. For example, a person might spend 35 hours in the workplace as a trainee and this might involve 7 hours of learning effort.

Business Environment	1 and 2	M	6	10	250	72	50	128	100%	
Digital and Media Skills for Business	1 and 2	М	6	10	250	72	50	128	100%	
Fundamentals of Accounting	1 and 2	M	6	10	250	72	50	128	40%	60%
Fundamentals of Marketing	1 and 2	М	6	10	250	72	50	128	100%	
Business Maths	1 and 2	М	6	10	250	72	50	128	100%	
Academic Skills	1 and 2	M	6	10	250	72	50	128	100%	

## **Bachelor of Business Full-time Stage two**

Name of Provid	ler:		Dublin Busin	ess	School											
Programme Tit	le		Bachelor of E	Busi	iness											
Award Title			Bachelor of E	Busi	iness											
Stage Exit Awar	rd Title³		Higher Certif	icat	te in Busin	ess										
Modes of Deliv	ery (FT/PT):		Full-time													
Teaching and le	earning modalities		various													
Award Class <sup>4</sup>	Award NFQ level	Award	EQF Level	age (1, 2, 3, 4, age):	Stage NFQ Le	evel <sup>2</sup>		Stage	EQF Level <sup>2</sup>	Stag (ECT	ge Credit (S)	Date Effect	ive	ISCED Subject code		
major	7		6	2			6			5		60	Sept 20	020	0413	
Module Title	,		Semester no where applicable	<u>.</u>	Module		Credit Number <sup>5</sup>	Total S	tudent	: Effort N	Iodule (hou	ırs)	Allocatio strategy)	•	rom the m	nodule assessment
(Up to 70 chara	cters including space	s)	(Semester 1 or Semester2)		Status <sup>24</sup>	NFQ Level <sup>1</sup> where specified	Credit Units	Total Hour s	Clas s (or equi v) Con tact Hou	Direc ted e- learn ing	Hours of Indepe ndent Learnin	Work- based learnin g effort 25	C.A. %	Supervise d Project %	Proctore d practica demons ation %	Proctored written exam

<sup>24</sup> Mandatory (m) or elective (E)

<sup>25</sup> Work-based learning effort is not the number of hours in the workplace. For example, a person might spend 35 hours in the workplace as a trainee and this might involve 7 hours of learning effort.

Organisational Behaviour	3 and 4	М	6	10	250	72	50	128	100%		
Applied Digital Skills for Business	3 and 4	М	6	10	250	72	50	128	100%		
Introduction to Cost Accounting	3 and 4	М	6	10	250	72	50	128	30%		70%
Contemporary Marketing Communications	3 and 4	М	6	10	250	72	50	128	100%		
Business Economics	3 and 4	М	6	10	250	72	50	128	100%		
Critical Thinking Skills	3 and 4	М	6	10	250	72	50	128	100%		

## **Bachelor of Business Full-time Stage Award**

Name of Provid	er:		Dublin Busin	ess Schoo											
Programme Titl	e		Bachelor of B	usiness											
Award Title			Bachelor of B	usiness											
Stage Exit Awar	d Title <sup>3</sup>		N/A												
Modes of Delive	ery (FT/PT):		Full-time												
Teaching and le	arning modalities		various												
Award Class⁴	Award NFQ level	Award	i EQF Level	Stage (1, 2 Award Sta	, 3, 4,, or ge):	Stage NFQ I	Level <sup>2</sup>		Stage	EQF Level	4	age Credit CTS)	Date Effec	tive	SCED Subject code
major	7		6		Award		7			6		60	Sept 20	20	0413
Module Title (Up to 70 charac	cters including spaces	5)	Semester no where applicable (Semester 1 or Semester2)	Modi	ile	Credit Number <sup>5</sup>	Total (hour		ent Effo	ort Modu	le		n of Marks ent strateg		he module
			Jennester 2)	Status	NFQ Level <sup>1</sup>	Credit Units		Clas s (or equi	Direc ted e-	Hours of Indepe	Work - base	C.A. %		Proctore d practical	

<sup>&</sup>lt;sup>26</sup> Mandatory (m) or elective (E)

		specified		Total Hour s	Con tact Hou rs	ing	Learnin g	learn ing effor t <sup>27</sup>		Supervise d Project %	ation %	Proctored written exam %
5 and 6	М	7	10	250	64	50	136		20%	80%		
5 and 6	М	7	10	250	64	50	136		30%			70%
5 and 6	М	7	10	250	64	50	136		50%			50%
5	М	7	5	125	32	25	68		100%			
6	М	7	5	125	32	25	68		40%	60%		
5 and 6	E	7	10	250	64	50	136		50%			50%
5 and 6	E	7	10	250	64	50	136		30%			70%
5 and 6	E	7	10	250	64	50	136		30%			70%
5 and 6	E	7	10	250	64	50	136		100%			
5 and 6	E	7	10	250	64	50	136		100%			
5 and 6	E	7	10	250	64	50	136		100%			
5 and 6	E	7	10	250	64	50	136				50%	50%
	5 and 6	5 and 6 M 5 and 6 M 5 and 6 M 6 M 5 and 6 E	5 and 6       M       7         5 and 6       M       7         5       M       7         6       M       7         5 and 6       E       7	5 and 6       M       7       10         5 and 6       M       7       10         5       M       7       5         6       M       7       5         5 and 6       E       7       10         5 and 6       E       7       10	5 and 6       M       7       10       250         5 and 6       M       7       10       250         5       M       7       5       125         6       M       7       5       125         5 and 6       E       7       10       250         5 and 6       E       7       10       250	5 and 6       M       7       10       250       64         5 and 6       M       7       10       250       64         5       M       7       5       125       32         6       M       7       5       125       32         5 and 6       E       7       10       250       64         5 and 6       E       7       10       250       64	5 and 6       M       7       10       250       64       50         5 and 6       M       7       10       250       64       50         5       M       7       5       125       32       25         6       M       7       5       125       32       25         5 and 6       E       7       10       250       64       50         5 and 6       E       7       10       250       64       50         5 and 6       E       7       10       250       64       50         5 and 6       E       7       10       250       64       50         5 and 6       E       7       10       250       64       50         5 and 6       E       7       10       250       64       50	5 and 6       M       7       10       250       64       50       136         5 and 6       M       7       10       250       64       50       136         5       M       7       5       125       32       25       68         6       M       7       5       125       32       25       68         5 and 6       E       7       10       250       64       50       136         5 and 6       E       7       10       250       64       50       136         5 and 6       E       7       10       250       64       50       136         5 and 6       E       7       10       250       64       50       136         5 and 6       E       7       10       250       64       50       136         5 and 6       E       7       10       250       64       50       136         5 and 6       E       7       10       250       64       50       136	5 and 6       M       7       10       250       64       50       136         5 and 6       M       7       10       250       64       50       136         5 and 6       M       7       10       250       64       50       136         5       M       7       5       125       32       25       68         6       M       7       5       125       32       25       68         5 and 6       E       7       10       250       64       50       136         5 and 6       E       7       10       250       64       50       136         5 and 6       E       7       10       250       64       50       136         5 and 6       E       7       10       250       64       50       136         5 and 6       E       7       10       250       64       50       136         5 and 6       E       7       10       250       64       50       136         5 and 6       E       7       10       250       64       50       136	5 and 6       M       7       10       250       64       50       136       20%         5 and 6       M       7       10       250       64       50       136       30%         5 and 6       M       7       10       250       64       50       136       50%         5       M       7       5       125       32       25       68       100%         6       M       7       5       125       32       25       68       40%         5 and 6       E       7       10       250       64       50       136       50%         5 and 6       E       7       10       250       64       50       136       30%         5 and 6       E       7       10       250       64       50       136       100%         5 and 6       E       7       10       250       64       50       136       100%         5 and 6       E       7       10       250       64       50       136       100%         5 and 6       E       7       10       250       64       50       136       100% <td>5 and 6       M       7       10       250       64       50       136       20%       80%         5 and 6       M       7       10       250       64       50       136       30%         5 and 6       M       7       10       250       64       50       136       50%         5       M       7       5       125       32       25       68       100%         6       M       7       5       125       32       25       68       40%       60%         5 and 6       E       7       10       250       64       50       136       50%         5 and 6       E       7       10       250       64       50       136       30%         5 and 6       E       7       10       250       64       50       136       100%         5 and 6       E       7       10       250       64       50       136       100%         5 and 6       E       7       10       250       64       50       136       100%         5 and 6       E       7       10       250       64       50</td> <td>5 and 6       M       7       10       250       64       50       136       20%       80%         5 and 6       M       7       10       250       64       50       136       30%         5 and 6       M       7       10       250       64       50       136       50%         5       M       7       5       125       32       25       68       100%         6       M       7       5       125       32       25       68       40%       60%         5 and 6       E       7       10       250       64       50       136       50%         5 and 6       E       7       10       250       64       50       136       30%         5 and 6       E       7       10       250       64       50       136       100%         5 and 6       E       7       10       250       64       50       136       100%         5 and 6       E       7       10       250       64       50       136       100%         5 and 6       E       7       10       250       64       50</td>	5 and 6       M       7       10       250       64       50       136       20%       80%         5 and 6       M       7       10       250       64       50       136       30%         5 and 6       M       7       10       250       64       50       136       50%         5       M       7       5       125       32       25       68       100%         6       M       7       5       125       32       25       68       40%       60%         5 and 6       E       7       10       250       64       50       136       50%         5 and 6       E       7       10       250       64       50       136       30%         5 and 6       E       7       10       250       64       50       136       100%         5 and 6       E       7       10       250       64       50       136       100%         5 and 6       E       7       10       250       64       50       136       100%         5 and 6       E       7       10       250       64       50	5 and 6       M       7       10       250       64       50       136       20%       80%         5 and 6       M       7       10       250       64       50       136       30%         5 and 6       M       7       10       250       64       50       136       50%         5       M       7       5       125       32       25       68       100%         6       M       7       5       125       32       25       68       40%       60%         5 and 6       E       7       10       250       64       50       136       50%         5 and 6       E       7       10       250       64       50       136       30%         5 and 6       E       7       10       250       64       50       136       100%         5 and 6       E       7       10       250       64       50       136       100%         5 and 6       E       7       10       250       64       50       136       100%         5 and 6       E       7       10       250       64       50

<sup>&</sup>lt;sup>27</sup> Work-based learning effort is not the number of hours in the workplace. For example, a person might spend 35 hours in the workplace as a trainee and this might involve 7 hours of learning effort.

## **Bachelor of Business Part-time Stage one**

Name of Provider:  Dublin Business School  Business School															
Programme Tit	le		Bachelor of B	Business											
Award Title			Bachelor of B	Business											
Stage Exit Awa	rd Title <sup>3</sup>		N/A												
Modes of Deliv	ery (FT/PT):		Part-time												
Teaching and le	earning modalities		various												
Award Class <sup>4</sup>	Award NFQ level	Award	EQF Level	<b>Stage</b> (1, 2, 3, 4 Stage):	,, or Award	Stage NFQ Le	vel²		Stage I	EQF Level <sup>2</sup>	Stag (ECT	ge Credit (S)	Date Effect	ive	CED Subject ode
major	7		6	1								60	Sept 20	)20	0413
Module Title	· ·		Semester no where applicable	Module		Credit Number⁵	Total S	itudent	Effort N	lodule (ho	urs)		n of Marks (fi	rom the mod	lule
(Up to 70 charact	ters including spaces)		(Semester 1 or Semester2)	Status <sup>28</sup>	NFQ Level <sup>1</sup>	Credit Units	Total	Clas s (or equi v)	Direc ted	Hours of Indepe	Work- based learnin	C.A. %	Supervise d Project	Proctore d practical	Proctored written
				Status-9	where specified		Hours	Con tact Hou rs	e- learn ing	ndent Learnin g	g effort 29	C.A. 70	%	demonstr ation %	exam %

<sup>&</sup>lt;sup>28</sup> Mandatory (m) or elective (E)

<sup>&</sup>lt;sup>29</sup> Work-based learning effort is not the number of hours in the workplace. For example, a person might spend 35 hours in the workplace as a trainee and this might involve 7 hours of learning effort.

1 and 2	M	6	10	250	36	50	164		100%			
1 and 2	М	6	10	250	36	50	164		100%			
1 and 2	М	6	10	250	36	50	164		40%			60%
1 and 2	М	6	10	250	36	50	164		100%			
3 and 4	М	6	10	250	36	50	164		100%			
1 and 2	М	6	10	250	36	50	164		100%			
	1 and 2 1 and 2 1 and 2 3 and 4	1 and 2 M 1 and 2 M 1 and 2 M 3 and 4 M	1 and 2 M 6  3 and 4 M 6	1 and 2       M       6       10         1 and 2       M       6       10         1 and 2       M       6       10         3 and 4       M       6       10	1 and 2       M       6       10       250         1 and 2       M       6       10       250         1 and 2       M       6       10       250         3 and 4       M       6       10       250	1 and 2     M     6     10     250     36       1 and 2     M     6     10     250     36       1 and 2     M     6     10     250     36       3 and 4     M     6     10     250     36	1 and 2     M     6     10     250     36     50       1 and 2     M     6     10     250     36     50       1 and 2     M     6     10     250     36     50       3 and 4     M     6     10     250     36     50	1 and 2     M     6     10     250     36     50     164       1 and 2     M     6     10     250     36     50     164       1 and 2     M     6     10     250     36     50     164       3 and 4     M     6     10     250     36     50     164	1 and 2       M       6       10       250       36       50       164         1 and 2       M       6       10       250       36       50       164         1 and 2       M       6       10       250       36       50       164         3 and 4       M       6       10       250       36       50       164	1 and 2       M       6       10       250       36       50       164       100%         1 and 2       M       6       10       250       36       50       164       40%         1 and 2       M       6       10       250       36       50       164       100%         3 and 4       M       6       10       250       36       50       164       100%	1 and 2       M       6       10       250       36       50       164       100%         1 and 2       M       6       10       250       36       50       164       40%         1 and 2       M       6       10       250       36       50       164       100%         3 and 4       M       6       10       250       36       50       164       100%	1 and 2       M       6       10       250       36       50       164       100%         1 and 2       M       6       10       250       36       50       164       40%         1 and 2       M       6       10       250       36       50       164       100%         3 and 4       M       6       10       250       36       50       164       100%

## **Bachelor of Business Part-time Stage two**

Name of Provid	ler:		Dublin Busin	ess Schoo												
Programme Tit	le		Bachelor of E	Business												
Award Title			Bachelor of E	Business												
Stage Exit Awar	rd Title <sup>3</sup>		Higher Certif	icate in Bu	ısiness											
Modes of Deliv	ery (FT/PT):		Part-time													
Teaching and le	earning modalities		various													
Award Class <sup>4</sup>	Award NFQ level	Award	<b>Stage</b> (1, 2, 3, 4,, or A Stage):			Award	Stage NFQ Le	vel²		Stage	EQF Level <sup>2</sup>	Stag (ECT	ge Credit (S)	Date Effect	ive	SCED Subject ode
major	7		6		2		6	j			5		60	Sept 20	)20	0413
Module Title			Semester no where applicable	Modul	2		Credit Number⁵	Total S	Student	: Effort M	lodule (hou	urs)		n of Marks (fi	om the mo	dule
			(Semester 1 or Semester2)	Status <sup>3</sup>	NFQ Le where specifi	•	Credit Units	Total Hour s	Clas s (or equi v) Con tact Hou rs	Direc ted e- learn ing	Hours of Indepe ndent Learnin	Work- based learnin g effort	C.A. %	Supervise d Project %	Proctore d practical demonstr ation %	Proctored written exam %

<sup>30</sup> Mandatory (m) or elective (E)

<sup>&</sup>lt;sup>31</sup> Work-based learning effort is not the number of hours in the workplace. For example, a person might spend 35 hours in the workplace as a trainee and this might involve 7 hours of learning effort.

Organisational Behaviour	3 and 4	М	6	10	250	36	50	164	100%		
Applied Digital Skills for Business	3 and 4	М	6	10	250	36	50	164	100%		
Introduction to Cost Accounting	3 and 4	М	6	10	250	36	50	164	30%		70%
Contemporary Marketing Communications	5 and 6	М	6	10	250	36	50	164	100%		
Business Economics	5 and 6	М	6	10	250	36	50	164	100%		
Critical Thinking Skills	5 and 6	М	6	10	250	36	50	164	100%		

## **Bachelor of Business Part-time Stage Award**

Name of Provid	er:		Dublin Busin	ess School											
Programme Titl	е		Bachelor of I	Business											
Award Title			Bachelor of I	Business											
Stage Exit Awar	d Title <sup>3</sup>		N/A												
Modes of Delive	ery (FT/PT):		Part-time												
Teaching and le	arning modalities		various												
Award Class <sup>4</sup>	Award NFQ level	Awar	d EQF Level	Stage (1, 2, Award Stage		Stage NFQ	Level <sup>2</sup>		Stage Level		Cı	age redit CTS)	Date Effe	ective	ISCED Subject code
major	7		6	,	Award		7			6		60	Sept 20	020	0413
Module Title (Up to 70 charac	Semester no			Module e.		Credit Number <sup>5</sup>	Total (hour		ent Effo	ort Modu	ile		on of Marks ent strateg		the module
			Jeniestei 2)	Status <sup>32</sup>	NFQ Level <sup>1</sup>	Credit Units		Cla ss (or	Direc ted e-	Hours of Indepe	Work - base	C.A. %		Proctore d practical	

32 Mandatory (m) or elective (E)

			where specified		Total Hour s	equ iv) Co nta ct Ho urs	learn ing	ndent Learnin g	d learn ing effor t <sup>33</sup>		Supervise d Project %	demonstr ation %	Proctored written exam %
Management Practice Project	5 and 6	М	7	10	250	32	50	168		20%	80%		
Business Financial Management	5 and 6	М	7	10	250	32	50	168		30%			70%
Digital Technologies for Business	7 and 8	М	7	10	250	32	50	168		50%			50%
Innovation and Entrepreneurship	7	М	7	5	125	18	25	82		100%			
Business Ethics and Research Practice	8	М	7	5	125	18	25	82		40%	60%		
Selling and Sales Management	7 and 8	E	7	10	250	32	50	168		50%			50%
Financial Accounting	7 and 8	E	7	10	250	32	50	168		30%			70%
Cost Accounting	7 and 8	E	7	10	250	32	50	168		30%			70%
Digital Marketing Planning & Management	7 and 8	E	7	10	250	32	50	168		100%			
International Marketing Practice	7 and 8	E	7	10	250	32	50	168		100%			
Database Design and Cloud Technologies	7 and 8	E	7	10	250	32	50	168		100%			
Business Programming	7 and 8	E	7	10	250	32	50	168				50%	50%

<sup>&</sup>lt;sup>33</sup> Work-based learning effort is not the number of hours in the workplace. For example, a person might spend 35 hours in the workplace as a trainee and this might involve 7 hours of learning effort.

## Higher Certificate in Business Full-time Stage one

Name of Provid	er:		Dublin Busine	ess School											
Programme Titl	е		Higher Certifi	cate in Busin	ess										
Award Title			Higher Certifi	cate in Busin	ess										
Stage Exit Awar	d Title <sup>3</sup>		N/A												
Modes of Delive	ery (FT/PT):		Full-time												
Teaching and le	arning modalities		various												
Award Class <sup>4</sup>	Award NFQ level	Award	EQF Level	Stage (1, 2, 3, 4 Stage):	,, or Award	Stage NFQ Le	vel <sup>2</sup>		Stage E	QF Level <sup>2</sup>	Stag (ECT	e Credit 'S)	Date Effect	ive i	CED Subject ode
major	6		5	1								60	Sept 20	)20	0413
Module Title			Semester no whe	Module		Credit Number <sup>5</sup>	Total S	itudent	Effort M	odule (hou	rs)		n of Marks (fr ent strategy)	om the mod	ule
(Up to 70 charact	ers including spaces)		(Semester 1 or Semester2)	Status <sup>34</sup>	NFQ Level <sup>1</sup> where specified	Credit Units	Total Hour s	Clas s (or equi v) Con tact Hou rs	Direc ted e- learni ng	Hours of Indepe ndent Learnin	Work- based learnin g effort <sup>35</sup>	C.A. %	Supervise d Project %	Proctored practical demonstr ation %	Proctored written exam %

<sup>34</sup> Mandatory (m) or elective (E)

<sup>35</sup> Work-based learning effort is not the number of hours in the workplace. For example, a person might spend 35 hours in the workplace as a trainee and this might involve 7 hours of learning effort.

Business Environment	1 and 2	М	6	10	250	72	50	128	100%		
Digital and Media Skills for Business	1 and 2	М	6	10	250	72	50	128	100%		
Fundamentals of Accounting	1 and 2	М	6	10	250	72	50	128	40%		60%
Fundamentals of Marketing	1 and 2	М	6	10	250	72	50	128	100%		
Business Maths	1 and 2	М	6	10	250	72	50	128	100%		
Academic Skills	1 and 2	М	6	10	250	72	50	128	100%		

## **Higher Certificate in Business Full-time Stage Award**

Name of Provid	ler:		Dublin Busin	ess	School											
Programme Tit	le		Higher Certif	icat	te in Busin	ess										
Award Title			Higher Certif	icat	te in Busin	ess										
Stage Exit Awar	rd Title³		N/A													
Modes of Deliv	ery (FT/PT):		Full-time													
Teaching and le	earning modalities		various													
Award Class <sup>4</sup>	Award NFQ level	Award	EQF Level		<b>nge</b> (1, 2, 3, 4, ge):	,, or Award	Stage NFQ Le	vel²		Stage	EQF Level <sup>2</sup>	Stag (ECT	ge Credit 'S)	Date Effect	tive	ISCED Subject code
major	6		5		A	ward		6			5		60	Sept 20	020	0413
Module Title	,				Module		Credit Number <sup>5</sup>	Total S	tudent	t Effort N	lodule (hou	urs)	Allocatio strategy)		rom the n	nodule assessment
(Up to 70 chara	cters including space	s)	where applicable (Semester 1 or Semester2)		Status <sup>36</sup>	NFQ Level <sup>1</sup> where specified	Credit Units	Total Hour s	Clas s (or equi v) Con tact Hou	Direc ted e- learn ing	Hours of Indepe ndent Learnin	Work- based learnin g effort	C.A. %	Supervise d Project %	Proctore d practica demons ation %	Proctored I written exam

<sup>36</sup> Mandatory (m) or elective (E)

<sup>&</sup>lt;sup>37</sup> Work-based learning effort is not the number of hours in the workplace. For example, a person might spend 35 hours in the workplace as a trainee and this might involve 7 hours of learning effort.

Organisational Behaviour	3 and 4	М	6	10	250	72	50	128	100%		
Applied Digital Skills for Business	3 and 4	М	6	10	250	72	50	128	100%		
Introduction to Cost Accounting	3 and 4	М	6	10	250	72	50	128	30%		70%
Contemporary Marketing Communications	3 and 4	М	6	10	250	72	50	128	100%		
Business Economics	3 and 4	М	6	10	250	72	50	128	100%		
Critical Thinking Skills	3 and 4	М	6	10	250	72	50	128	100%		

## Higher Certificate in Business Part-time Stage one

Name of Provio	ler:		Dublin Busin	ess Scho	ool											
Programme Tit	le		Higher Certif	ficate in	Busin	ess										
Award Title			Higher Certif	ficate in	Busin	ess										
Stage Exit Awa	rd Title <sup>3</sup>		N/A													
Modes of Deliv	ery (FT/PT):		Part-time													
Teaching and le	earning modalities		various													
Award Class <sup>4</sup>	Award NFQ level	Award	EQF Level	Stage (1, Stage):	, 2, 3, 4	,, or Award	Stage NFQ Le	vel²		Stage I	EQF Level <sup>2</sup>	Sta (EC	ge Credit TS)	Date Effect	ive	CED Subject ode
major	6		5		1								60	Sept 20	)20	0413
Module Title			Semester no where applicable	Mod	dule		Credit Number⁵	Total S	itudent	Effort M	lodule (ho	urs)		n of Marks (fi	om the mod	dule
(Up to 70 charact	ers including spaces)		(Semester 1 or Semester2)	Statu	us <sup>38</sup>	NFQ Level <sup>1</sup> where specified	Credit Units	Total Hours	Clas s (or equi v) Con tact Hou rs	Direc ted e- learn ing	Hours of Indepe ndent Learnin	Work- based learnin g effort	C.A. %	Supervise d Project %	Proctore d practical demonstr ation %	Proctored written exam %

<sup>38</sup> Mandatory (m) or elective (E)

<sup>&</sup>lt;sup>39</sup> Work-based learning effort is not the number of hours in the workplace. For example, a person might spend 35 hours in the workplace as a trainee and this might involve 7 hours of learning effort.

1 and 2	M	6	10	250	36	50	164		100%			
1 and 2	М	6	10	250	36	50	164		100%			
1 and 2	М	6	10	250	36	50	164		40%			60%
1 and 2	М	6	10	250	36	50	164		100%			
3 and 4	М	6	10	250	36	50	164		100%			
1 and 2	М	6	10	250	36	50	164		100%			
	1 and 2 1 and 2 1 and 2 3 and 4	1 and 2 M 1 and 2 M 1 and 2 M 3 and 4 M	1 and 2 M 6  3 and 4 M 6	1 and 2       M       6       10         1 and 2       M       6       10         1 and 2       M       6       10         3 and 4       M       6       10	1 and 2       M       6       10       250         1 and 2       M       6       10       250         1 and 2       M       6       10       250         3 and 4       M       6       10       250	1 and 2     M     6     10     250     36       1 and 2     M     6     10     250     36       1 and 2     M     6     10     250     36       3 and 4     M     6     10     250     36	1 and 2     M     6     10     250     36     50       1 and 2     M     6     10     250     36     50       1 and 2     M     6     10     250     36     50       3 and 4     M     6     10     250     36     50	1 and 2       M       6       10       250       36       50       164         1 and 2       M       6       10       250       36       50       164         1 and 2       M       6       10       250       36       50       164         3 and 4       M       6       10       250       36       50       164	1 and 2       M       6       10       250       36       50       164         1 and 2       M       6       10       250       36       50       164         1 and 2       M       6       10       250       36       50       164         3 and 4       M       6       10       250       36       50       164	1 and 2       M       6       10       250       36       50       164       100%         1 and 2       M       6       10       250       36       50       164       40%         1 and 2       M       6       10       250       36       50       164       100%         3 and 4       M       6       10       250       36       50       164       100%	1 and 2       M       6       10       250       36       50       164       100%         1 and 2       M       6       10       250       36       50       164       40%         1 and 2       M       6       10       250       36       50       164       100%         3 and 4       M       6       10       250       36       50       164       100%	1 and 2       M       6       10       250       36       50       164       100%         1 and 2       M       6       10       250       36       50       164       40%         1 and 2       M       6       10       250       36       50       164       100%         3 and 4       M       6       10       250       36       50       164       100%

## **Higher Certificate in Business Part-time Stage Award**

Name of Provid	ler:		Dublin Busin	ess Sch	nool											
Programme Tit	le		Higher Certif	ficate in	n Busin	ess										
Award Title			Higher Certif	ficate in	n Busin	ess										
Stage Exit Awar	d Title³		N/A													
Modes of Deliv	ery (FT/PT):		Part-time													
Teaching and le	earning modalities		various													
Award Class <sup>4</sup>	Award NFQ level	Award	EQF Level	Stage (1 Stage):		,, or Award	Stage NFQ Le	evel <sup>2</sup>		Stage I	EQF Level <sup>2</sup>	Stag (ECT	ge Credit (S)	Date Effect	ive	CED Subject ode
major	6		5		A	ward		6			5		60	Sept 20	)20	0413
Module Title			Semester no where applicable		odule		Credit Number <sup>5</sup>	Total S	Student	Effort M	Iodule (hou	urs)		n of Marks (fi	om the mod	dule
(Up to 70 chara	cters including space	s)	(Semester 1 or Semester2)		atus <sup>40</sup>	NFQ Level <sup>1</sup> where specified	Credit Units	Total Hour s	Clas s (or equi v) Con tact Hou rs	Direc ted e- learn ing	Hours of Indepe ndent Learnin g	Work- based learnin g effort	C.A. %	Supervise d Project %	Proctore d practical demonstr ation %	Proctored written exam %

<sup>40</sup> Mandatory (m) or elective (E)

<sup>&</sup>lt;sup>41</sup> Work-based learning effort is not the number of hours in the workplace. For example, a person might spend 35 hours in the workplace as a trainee and this might involve 7 hours of learning effort.

Organisational Behaviour	3 and 4	М	6	10	250	36	50	164	100%		
Applied Digital Skills for Business	3 and 4	М	6	10	250	36	50	164	100%		
Introduction to Cost Accounting	3 and 4	М	6	10	250	36	50	164	30%		70%
Contemporary Marketing Communications	5 and 6	М	6	10	250	36	50	164	100%		
Business Economics	5 and 6	М	6	10	250	36	50	164	100%		
Critical Thinking Skills	5 and 6	М	6	10	250	36	50	164	100%		